



APPLICATION FOR TRADE RECOGNITION
CONFIDENTIAL CUSTOMER PROFILE

Please complete each line. Attached financial statements can expedite the credit granting process. All applications must be accompanied by a tax resale certificate or proof of non-profit status.

BUSINESS information

Legal billing name & address: (please include any stores numbers)
Shipping name & address: (please list other locations & numbers separately) Website
Established
Tax resale # (attached)
Federal ID#

Please check all that apply:

- Corporation, Sole Proprietor, Distributor, Partnership, LLC, Christian Music/Book/Video Retailer, Mainstream/General Market, E-Tailer/Webstore, Mail order, Home based business, CBA, Parable, Munce, Covenant, NARM, Visible street sign, Open to public, Soundscan participant, Automated payables, Automated receivables, % of Christian product sold in store, Open days per week, Store hours, Employees full time/part time, Square footage, Annual sales \$

Monthly rent/mortgage Monthly payables Monthly receivables Years/months @ present address

OWNERSHIP information

Name (1) (2) (3)
Title
Home Address
City/State/Zip
Home Phone
Social Security #

MANAGEMENT information

General Manager Telephone Fax Email
Music buyer Telephone Fax Email
Payables Contact Telephone Fax Email

Industry References (please check all that apply & supply account numbers)

- Spring Arbor, Broadman & Holman, Appalachian, Provident, Tyndale, Thomas Nelson, Chordant, Zondervan, Riverside

Other

**Credit References**

Business (1) \_\_\_\_\_  
Account # \_\_\_\_\_ Date opened \_\_\_\_\_  
Contact \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Current balance \$ \_\_\_\_\_

(2) \_\_\_\_\_  
Account # \_\_\_\_\_ Date opened \_\_\_\_\_  
Contact \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Current balance \$ \_\_\_\_\_

(3) \_\_\_\_\_  
Account # \_\_\_\_\_ Date opened \_\_\_\_\_  
Contact \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Current balance \$ \_\_\_\_\_

**Bank Reference(s)**

Bank name (1) \_\_\_\_\_  
Account# \_\_\_\_\_  
Established \_\_\_\_\_ Avg Bal \$ \_\_\_\_\_  
Contact name \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Loan amount \$ \_\_\_\_\_  
 Secured  Unsecured Date matures \_\_\_\_\_

(2) \_\_\_\_\_  
Established \_\_\_\_\_ Avg Bal \$ \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Loan amount \$ \_\_\_\_\_  
 Secured  Unsecured Date matures \_\_\_\_\_

(3) \_\_\_\_\_  
Established \_\_\_\_\_ Avg Bal \$ \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Loan amount \$ \_\_\_\_\_  
 Secured  Unsecured Date matures \_\_\_\_\_

Have you ever filed for bankruptcy or insolvency?  Personal  Business Outcome \_\_\_\_\_

**PLEASE READ AND SIGN BELOW, ACKNOWLEDGING OUR TERMS AND CONDITION OF SALE. THIS IS NOT SUBJECT TO ALTERATION AND SUPERCEDES ALL OTHERS.**

- > The extension of credit for all orders is subject to credit approval. Terms and credit exposures are subject to change at the creditor’s discretion.
- > All balances are due within their terms as noted on each invoice and statement. Terms are granted from invoice date. Schedule payments to be received on or before the due date.
- > A 1.5% service charge, (18% per annum), or the rate legally allowed by law, may be assessed to any undisputed, past due transactions
- > Authority is hereby given to bank and trade references allowing the release of credit history on this business.
- > Word Entertainment will not be responsible for any unauthorized amount of donation, salvage, destruction and or otherwise disbursement of product bought from us without our prior written consent.
- > Unauthorized deductions will not be acknowledged and may be subject to processing fees. Prior written approval is required for all deductions and chargebacks.
- > Dishonored checks, including bank fees, must be paid in full according to the table of bad check laws that govern the debtor’s jurisdiction.
- > The debtor accepts responsibility for all costs incurred for securing bad debts, i.e. collection charges, court costs and or attorney fees.
- > Debtor waives the right to a jury trial.
- > If debt is pursued in court, the debtor consents to the jurisdiction of the creditor.
- > Word Entertainment reserves the right to withhold orders on delinquent accounts.
- > Returns in progress are not acceptable payment for past due invoices.
- > Claims for shortages, pricing & discount issues, proof of deliveries, damages and claims in general must be made within 30 days of invoice date.
- > Adherence to the above terms and condition of sale is acknowledged.

Authorized signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

**PERSONAL GUARANTEE**

In the event this account becomes delinquent and satisfactory arrangements have not been made for payment, all collections costs and attorney fees will be assumed by the debtor. By applying for credit, being accepted and signing this application, I agree to the above terms and conditions of sale. I assume personal responsibility for payment to Word Entertainment and consent to a personal credit report. This Guarantee and every part thereof shall extend to and be obligatory to my heirs, executors, administrators and assigns and shall inure to benefit of Word Entertainment and their successors and assigns.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**BANK INFORMATION  
RELEASE FORM**



I acknowledge that we are opening a new account with Word Entertainment or already have an existing account. I have requested an increase in our line of credit and I am authorizing you to release any pertinent credit information to assist Word Entertainment in the processing of our account.

Your timely response to Word Entertainment is appreciated and will help facilitate the set up of my account and the expeditious release of any pending orders.

_____	_____	
Company name	bank account number	
_____	_____	
Bank Phone Number	Bank Fax Number	
_____	_____	
Authorized signature	title	date

Word Entertainment Credit Services  
Warner/Curb Music Group  
25 Music Row Sq. West  
Nashville, Tennessee 37203